



To Our Valued Customers:

**RE: Introducing New VSS Companies | LOGIC & Information Insights**

It is with great pleasure and pride that I inform you of the significantly enhanced VSS and give the formal introduction of new VSS companies, LOGIC Solutions Group ("LOGIC") and Information Insights. Since 1990, VSS has been privileged to serve our customers. We have been fortunate to realize many milestones, business objectives and collective success. Our customers are essential to these achievements and for that we would like to say thank you. Equally important, we would like to acknowledge your part in the enhanced VSS that we are introducing.

Our success has provided VSS with many benefits and an opportunity to truly do something unique. As a Company we chose to embrace that opportunity by listening to you, our customers, and making a commitment to invest in our business. There were five (5) key tenants utilized to forge the plans for these investment opportunities:

- **FOCUS:** any investment or enhancement requires focus
- **RELEVANCE:** a priority was to make VSS more relevant to our customers
- **REALITY:** acknowledge we cannot be all things to all people and work to understand what our customers need
- **DELIVERY:** deliver solutions and expertise that will evolve with our customer requirements
- **ENGAGEMENT:** make it as seamless as possible for our customers to work with us

LOGIC is focused on enterprise solutions and services. Led by ex-CIOs of Fortune 500 Companies, LOGIC's experience and industry expertise runs deep and results in client advisement based upon this experience, not theory. With LOGIC, VSS enhances our existing datacenter offerings with strategic consulting, business process understanding and solution development, cloud strategies, true industry vertical expertise and end-to-end enterprise mobility solutions.

Acquired by VSS in 2011, Information Insights is focused on helping companies improve enterprise data management. Information Insights has quickly become a brand in Data Quality, Data Lifecycle and Data Security.

VSS will continue to build upon our foundation of infrastructure optimization and offerings. With the significant investment and announcement of LOGIC and Information Insights, we have realized a critical component in our overall strategy. As we move forward, we are excited to inform you about the enhanced VSS. We are confident that our customers and partners are able to leverage and benefit from these investments. Please be assured that we are not stopping here. Our promise to you is that we will do everything possible to continue to meet and exceed your expectations.

You will be receiving an important note in the coming weeks in regards to the operational impact these investments will have on your company. Please work directly with your Client Executive on any questions you may have. Thank you for your business and continued support.

Sincerely,

David L. Traxler  
VSS, President & CEO

**Attachment: Customer Announcement**

800.467.8614

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