



VANCOUVER CONSUMERS MEET WITH... ADRIAN ALBLAS *from* BURNABY BLACKTOP LTD.

Burnaby Blacktop Ltd. is a first time Consumer Choice Award winner in the category of Paving Contractors, in the region of Vancouver. The company has been in business since 2010 and is the leader in the Asphalt and Concrete Paving.



**BURNABY
BLACKTOP**^{LD}
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WHAT DOES IT MEAN FOR YOUR COMPANY TO BE VOTED BY CONSUMERS AS YOUR CITY'S BEST? This is the highest honor that Burnaby Blacktop could receive. Above all, we strive for transparency and integrity. This award confirms that we put our client's needs first.

WHAT IS IT ABOUT YOUR COMPANY YOU FEEL SETS YOU APART FROM YOUR COMPETITORS? Our defining factor lies in our customer service. Every client has a set of specific needs for their project. We carefully listen to these needs which guarantees they will be happy with our result. Simply put, we're not happy until our client is happy.

HOW WILL WINNING THIS AWARD AFFECT THE WORK YOU DO MOVING FORWARD? This Award will act as motivation for my team to keep striving for excellence while validating their prior accomplishments. However, I believe there is always room for improvement. My future goals will include finding ways to cultivate growth for the company, and to reach an even higher-level of satisfaction with our customers.

WHAT IS THE BIGGEST RISK YOU HAVE EVER TAKEN IN BUSINESS? The biggest risk that I have ever taken was becoming an entrepreneur. Like most business owners, I risked it all, and persevered through the doubtful years while barely scraping by. Fortunately, I see every problem as an opportunity.

BUSINESSWISE, WHAT IS YOUR NEXT BIG STEP? This level of success wouldn't have been possible without my phenomenal staff. They truly go above and beyond on a daily basis. That is why I'm going to share this accomplishment with the entire team. I plan to build on my companies' culture by creating an environment where every employee has value and respect, with an emphasis on health and safety.

GETTING TO KNOW ADRIAN ALBLAS

MY BUSINESS MOTTO IS... There are no problems, only challenges with opportunities.

MY BIGGEST SUCCESS IS... Making others feel good.

WHAT I LIKE MOST ABOUT MY JOB IS... Meeting great people, establishing long-term relationships, while creating something from nothing.

IF I COULD OWN ONE WORD IN MY CONSUMERS' MIND... Integrity

DAILY I ALWAYS TRY TO... Live in the moment and always, always look at the positive.

RECENTLY I LEARNED... Life is short. You should enjoy every day with ease, and to let the success follow you.

DURING MY SPARE TIME I LIKE TO... Self-develop: mentally, spiritually, and physically.