



SOUTHERN ALBERTA CONSUMERS MEET WITH... NIZAM SHAJANI *from* SHAJANI LLP.

Shajani LLP is a three-year Consumer Choice Award winner in the category of Accountants - Small Business in the region of Southern Alberta. The company has been in business since 1984, and is Southern Alberta's leader in Small Business Accounting.



WHAT DOES IT MEAN FOR YOUR COMPANY TO BE VOTED BY CONSUMERS AS YOUR CITY'S BEST?

Considering this award is based on reviews from our clients - winning the CCA is an honor that touches the heart of our organization.

WHAT SETS YOU APART FROM YOUR COMPETITORS?

We empathize and view our services from our client's perspective. We consider their goals and aspirations and what they would want from their accountant.

HOW WILL WINNING THIS AWARD AFFECT THE WORK YOU DO MOVING FORWARD?

We will continue on the path towards a proactive approach to accounting services.

WHAT IS THE BIGGEST RISK YOU HAVE EVER TAKEN IN BUSINESS?

Following the leading research on "what clients want from their accountants". This changed our focus to be client centric and embrace new technologies rather than sit in comfort using more traditional approaches.

BUSINESSWISE, WHAT IS YOUR NEXT BIG STEP?

Move towards newer technologies and automation of repetitive tasks so that we can focus more on advisory roles and provide more value for our services.

GETTING TO KNOW NIZAM SHAJANI

MY BUSINESS MOTTO IS... Finding fulfillment through advanced relationships by delivering trusted professional services that meet your needs and support you in achieving your ambitions.

WHAT I LOVE IN MY JOB IS... The opportunity to provide professional advice. We do not take this lightly and find it rewarding when we win our client's trust.

MY BIGGEST SUCCESS IS... Finding tax solutions for complex situations.

MY BIGGEST MISTAKE... Taking too long to adjust our pricing during the Alberta recession. We need to support our clients when times are tough for them.

DURING MY SPARE TIME I LIKE TO... Read about the political situation and forecast on how this will impact small and medium sized businesses.

CONTACT INFORMATION:

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